# About John Forde

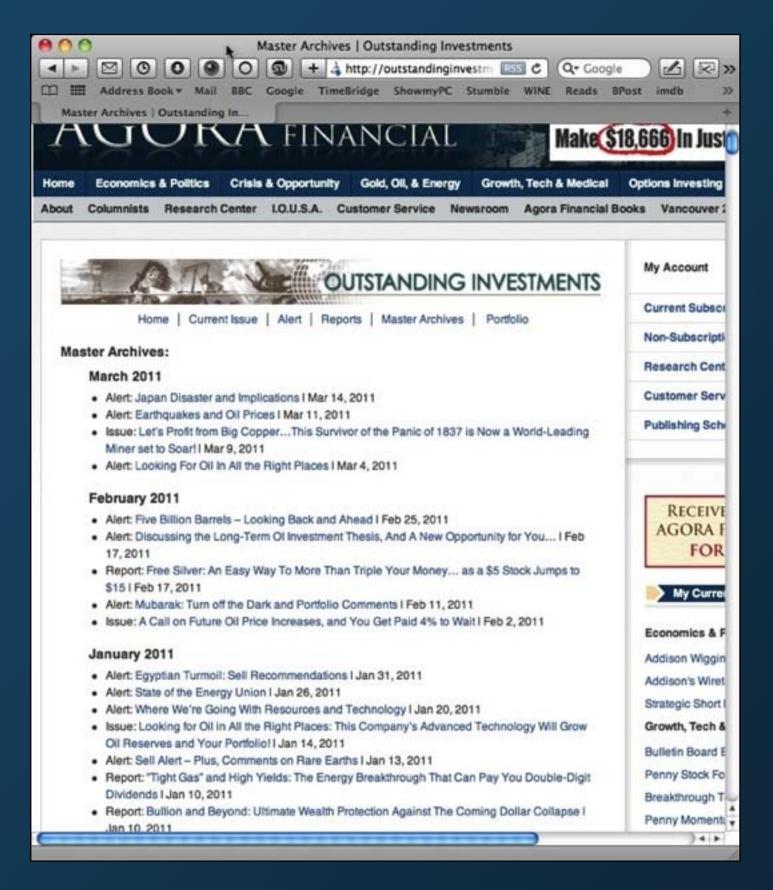


**JOHN FORDE** has been writing winning advertising copy almost from the beginning of his career, in the spring of 1992. He's made untold millions for clients in the financial, health, and travel industries. And he's also personally trained dozens of other now-successful writers and mentored many million-dollar controls.

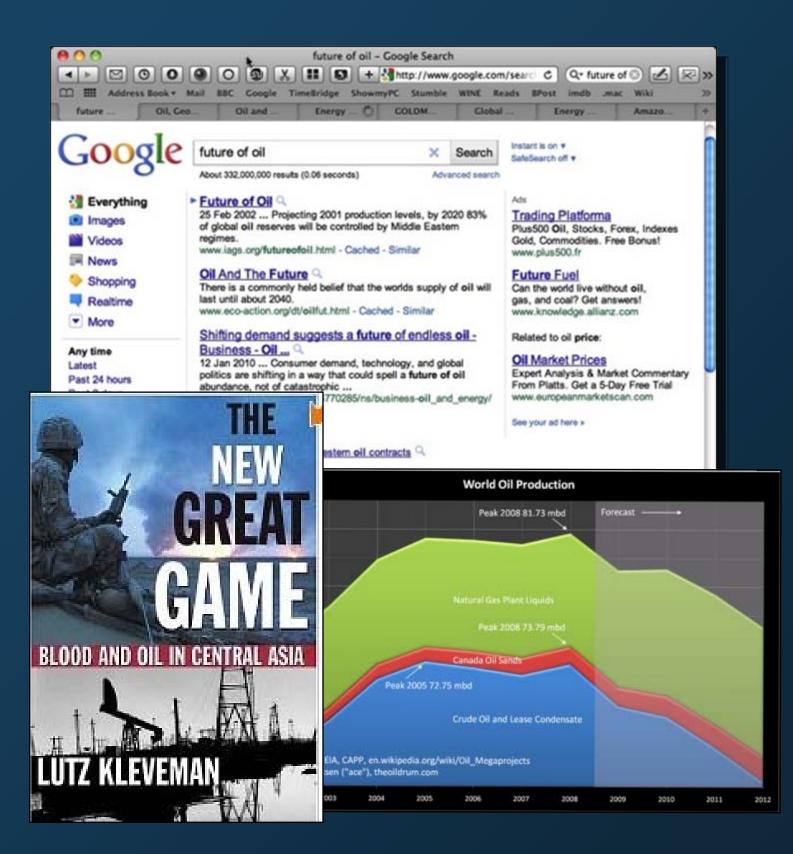
John is also the proud recipient of the "Ouzilly Award for Sterling Copy" and the "2008 AWAI Copywriter of the Year" award as well as a 2009 "Most Valuable Player" award from Agora Financial Publishing.

John is also a published author and regular speaker at intensive copywriting seminars in London, Paris, Bonn, Warsaw, Baltimore, and Delray Beach, Florida. He currently divides his time between the U.S. and Europe, with his wife and two young children.

John is also the founder and editor of the weekly industry e-letter, *The Copywriter's Roundtable*, considered by many to be one of the best in the industry (http://www.copywritersroundtable.com).

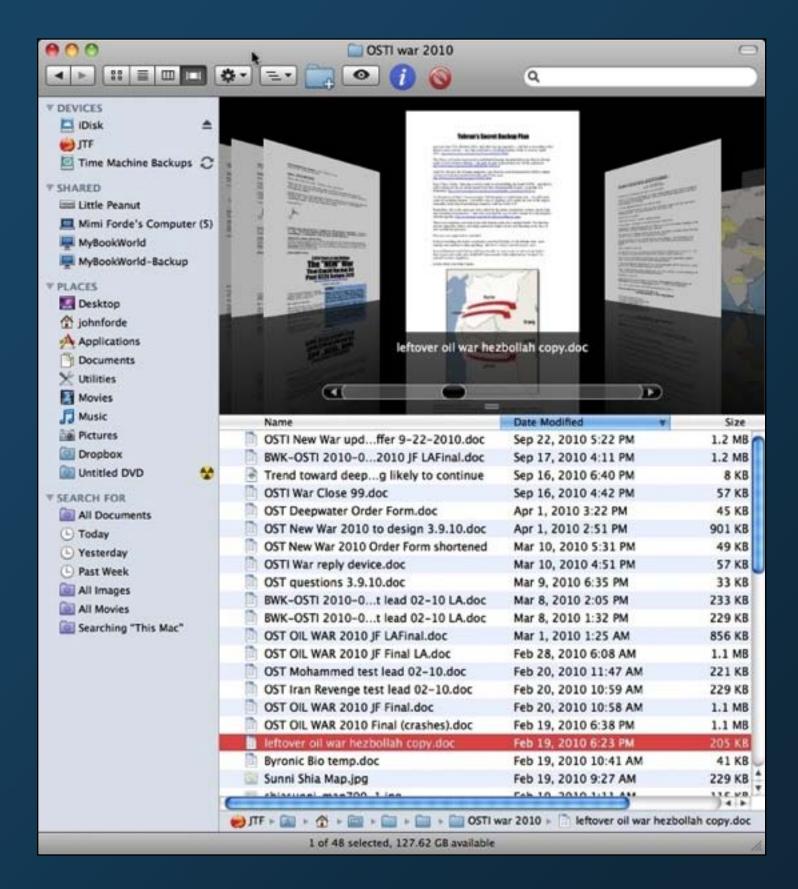




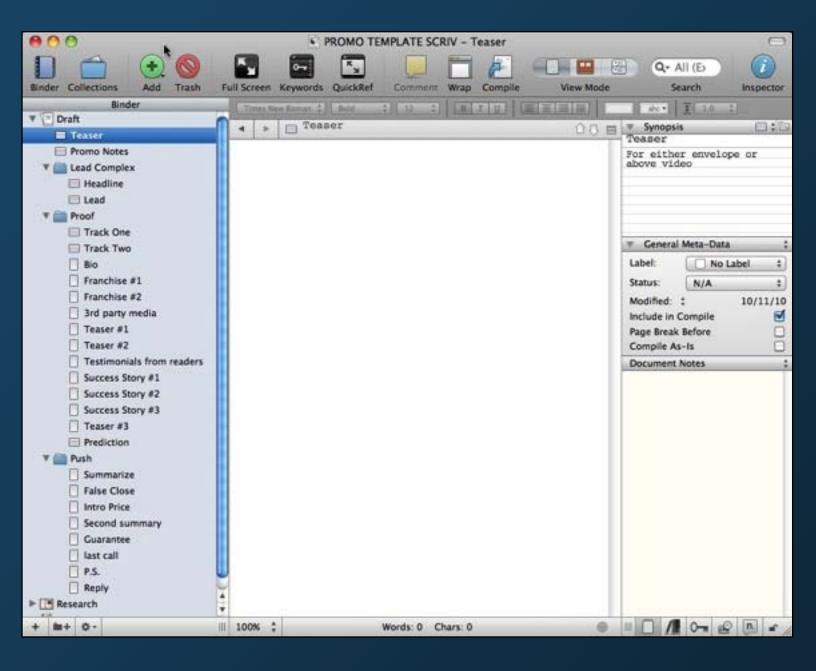




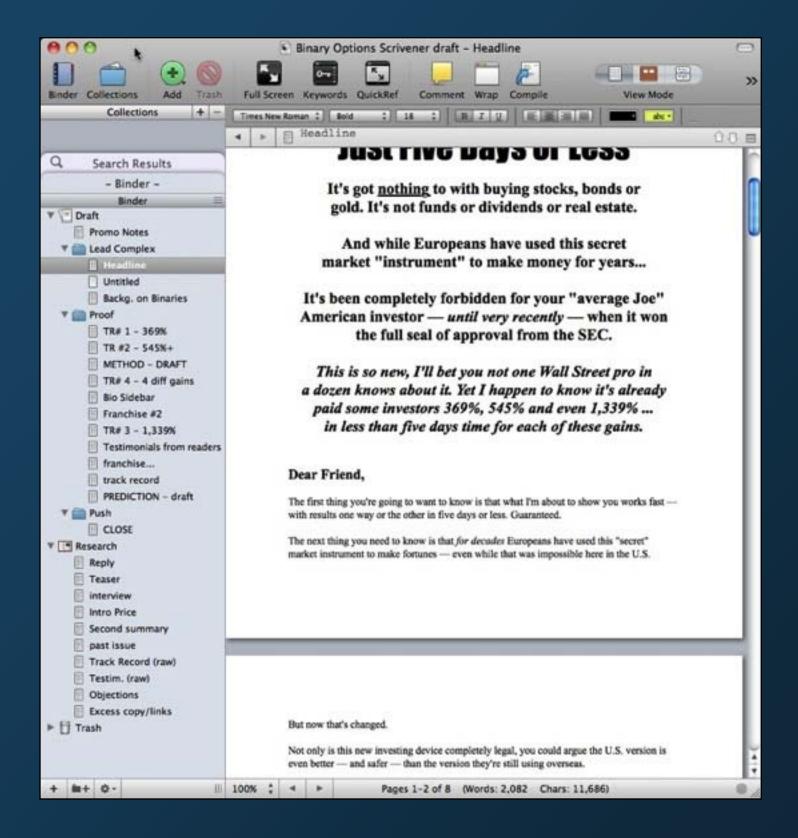
#### The Data

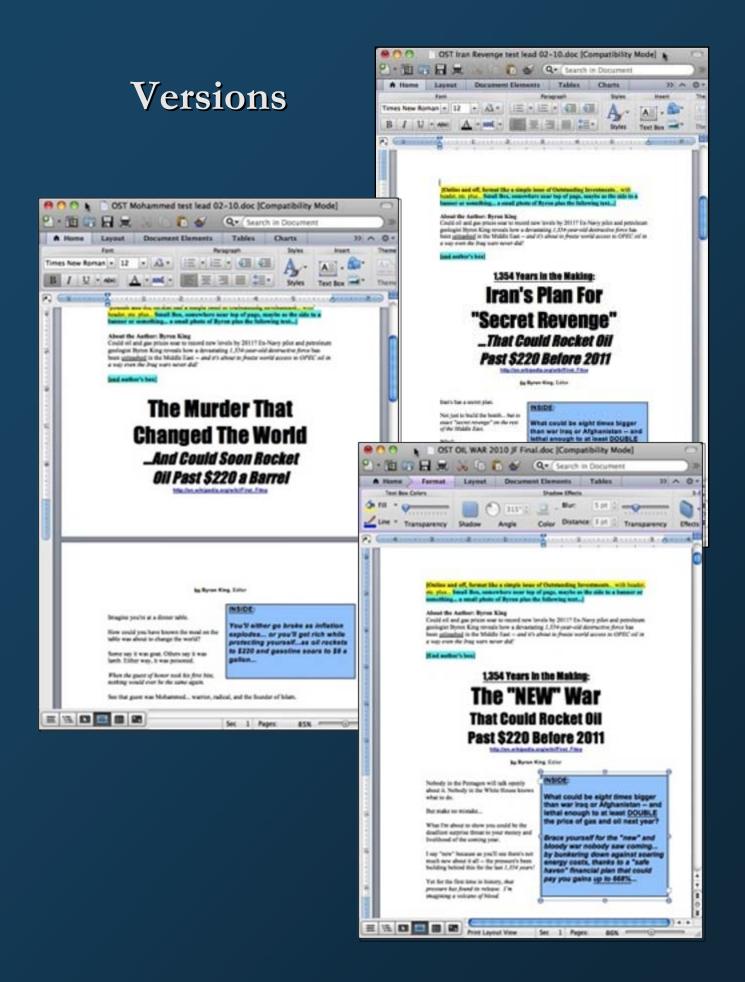


## The Outline

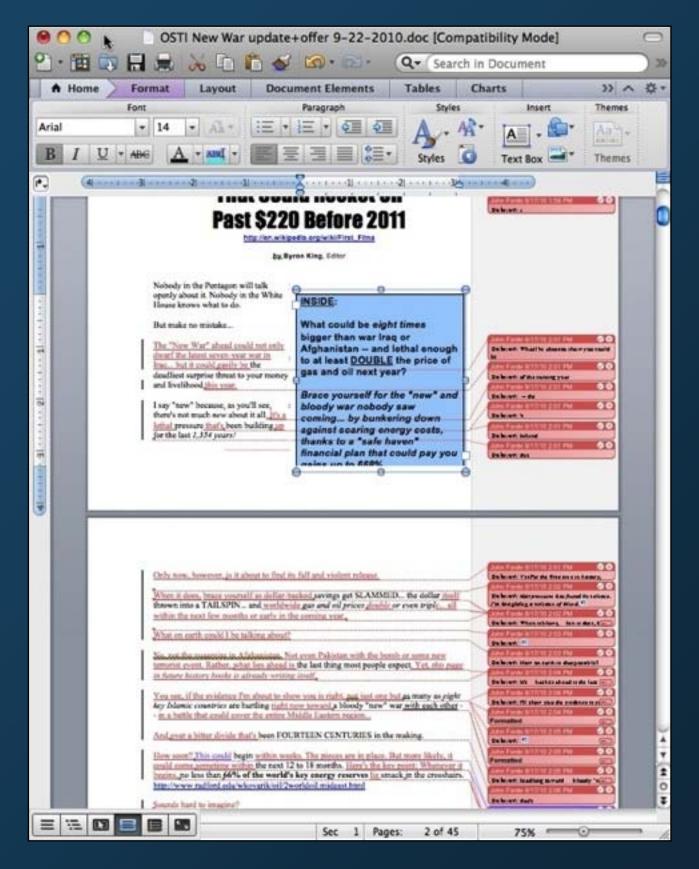


## Writing

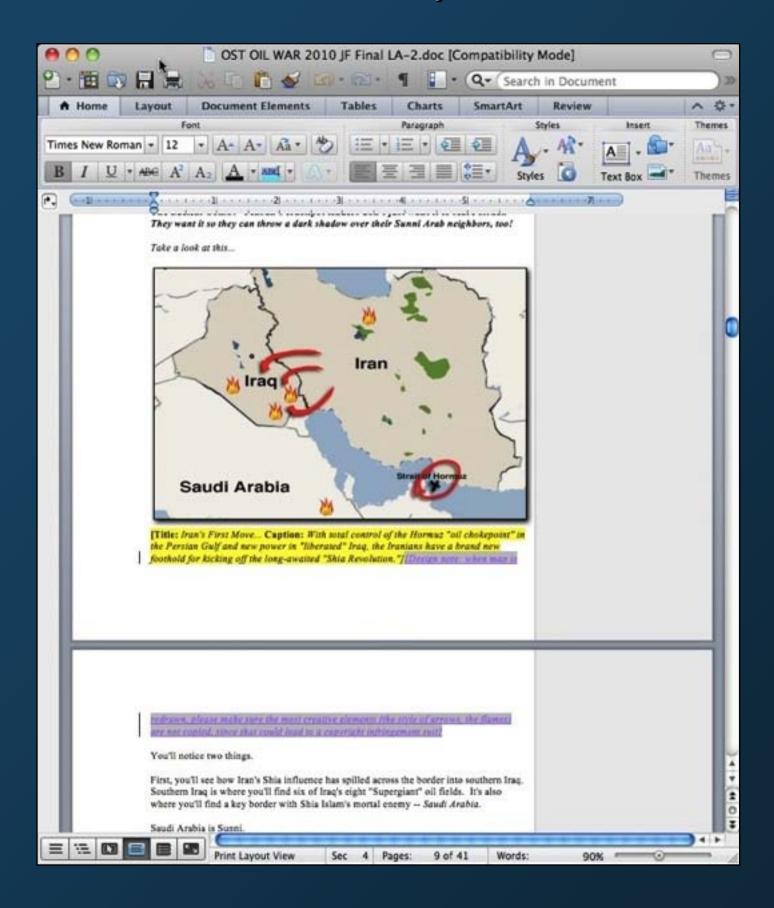




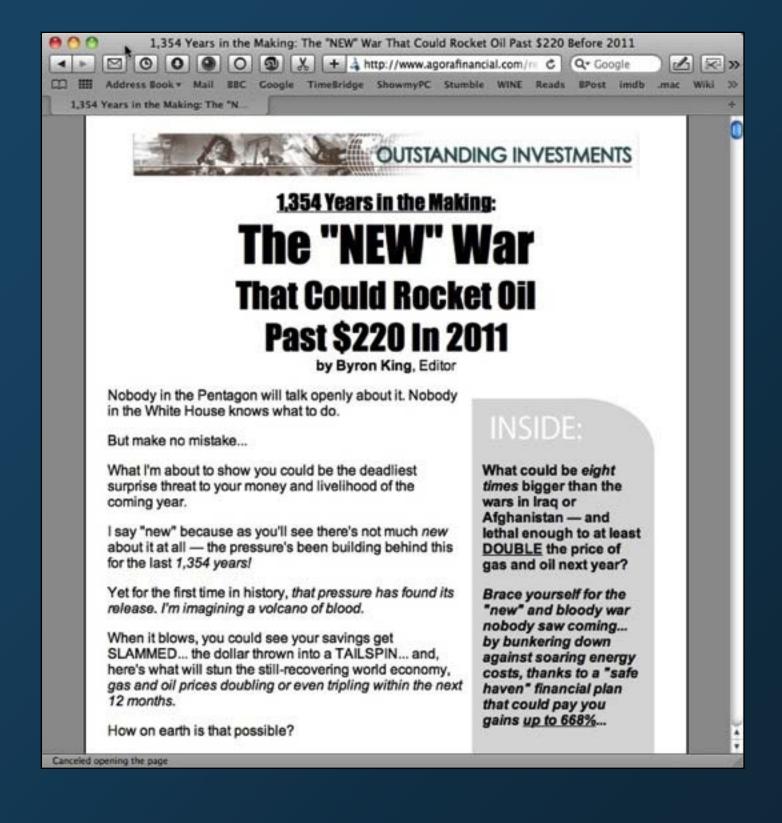
#### Revision



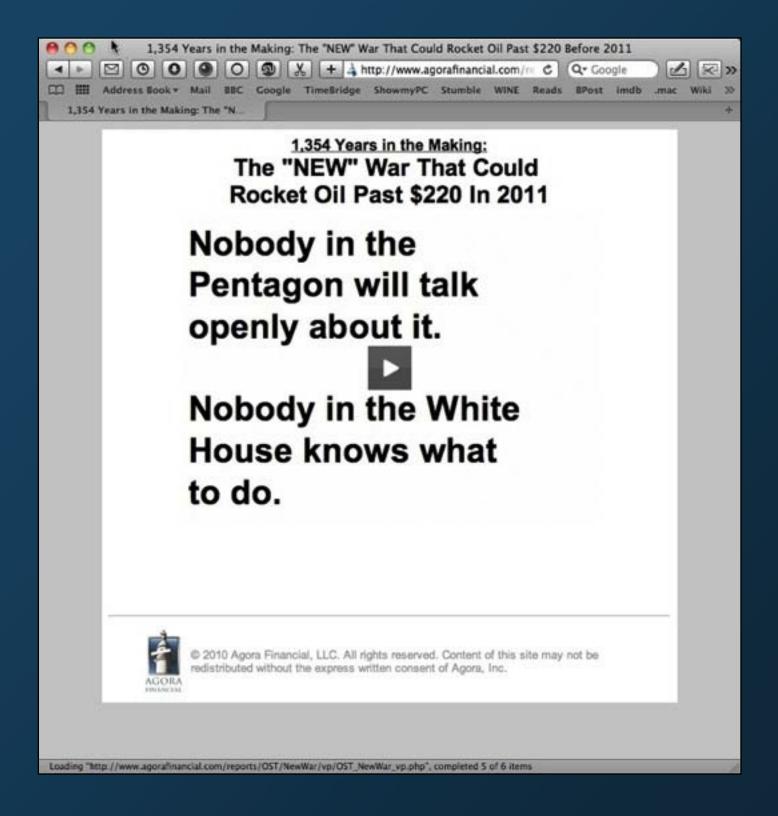
## The Lawyers



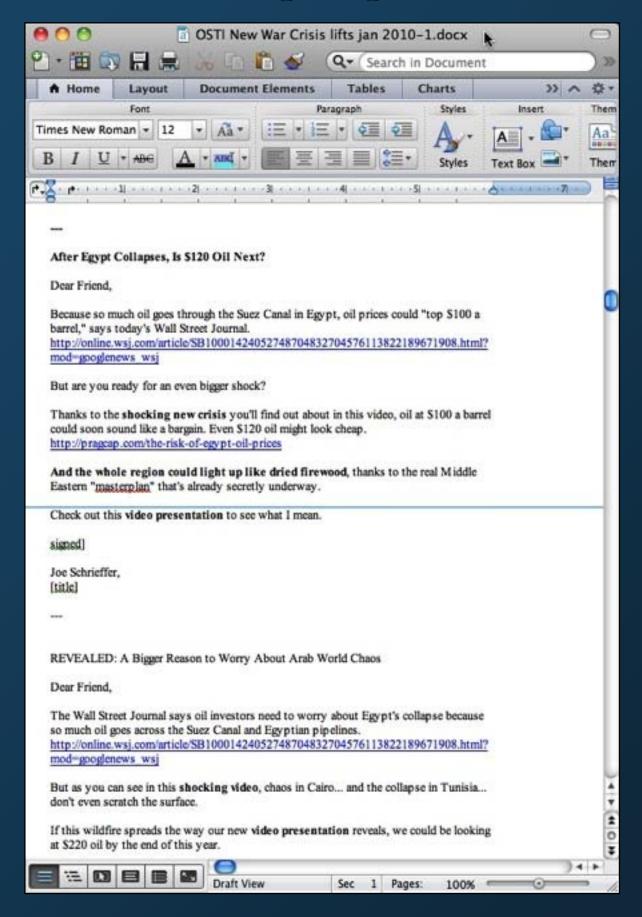
#### First Test



## **Format Tests**



# "Upkeep"



#### **More Tests**

